# M.Sc- (Psychology)

Sl. No.	Course Code	Title of the Course	CIA Max.	ESE Max.	TOT Max.	C Max.
		FIRST YEAR				
		I Semester				
1.	36311	Theoretical Perspectives in Psychology	25	75	100	4
2.	36312	Life Span Psychology	25	75	100	4
3.	36313	Social Psychology	25	75	100	4
4	36314	Psychology Practical- I	25	75	100	4
		Total	100	300	400	16
		II Semester				
5	36321	Theories of Personality	25	75	100	4
6	36322	Research Methodology	25	75	100	4
7.	363231 363232	Elective(any one)  Educational Psychology Rehabilitation Psychology	25	75	100	4
8.	36324	Psychology Practical – II	25	75	100	4
		Total	100	300	400	16
		SECOND YEAR				
		III Semester				
9.	36331	Cognitive Neuro Psychology	25	75	100	4
10.	36332	Counseling Theories and Techniques	25	75	100	4
11.	36333	Psychopathology	25	75	100	4
12.	36334	Psychology Practical – III	25	75	100	4
		Total	100	300	400	16
		IV Semester				
16.	36341	Abnormal psychology	25	75	100	4
17.	36342	Environmental psychology	25	75	100	4
18.	36343	Positive psychology	25	75	100	4
19	363441 363442	Elective:(any one) Health Psychology Organisational Psychology	25	75	100	4
		Total	100	300	400	16
		ind Total	400	1200	1600	64

## **Detailed Syllabi**

#### FIRST SEMESTER

<b>Course Code</b>	Title of the Course
36311	THEORETICAL PERSPECTIVES IN PSYCHOLOGY

#### **Learning objectives:**

- To make students get a historical perspective about the development of psychology as an independent body of knowledge.
- To emphasize the understanding human behaviour from each school's perspective in respect of human motivation, development and functioning of human personality.
- To apply the principles of each school to the development of mankind as well as its therapeutic value.

#### BLOCK I: VARIOUS PERSPECTIVES IN PSYCHOLOGY

## **UNIT 1: Psychoanalytical perspective**

History - Sigmund Freud's approach - Carl Jung, Adler, and other Neo-freudian approaches to motivation, personality, therapy and applications.

## **UNIT 2 : Behaviouristic perspective**

Learning- Classical Conditioning (Pavlov) and Operant Conditioning (Skinner); Motivation – Drive and incentive theories (Hull), (Miller and Dollard, Rotter); Personality – Mowrer; therapeutic techniques and applications.

## **UNIT 3 : Humanistic & Existential perspectives**

Motivation: Hierarchy of motives (Maslow) - ERG Theory (Alderfer) - Theory of needs (McClelland);

#### BLOCK II: PERSONALITY AND MOTIVATION

#### **UNIT 4: Personality**

Personal construct (Kelly) - Self-theory of personality (Rogers); Existential approaches - therapies and application.

#### **UNIT 5 : Cognitive: Motivation**

Cognitive balance and dissonance theory (Hieder, Festinger); Personality: Dissonance (Brehm),

## **UNIT 6: Social Perspectives**

Social learning theory (Bandura); therapy and application.

## **UNIT 7: Indigenous Perspectives**

Motivation: Advaita, Buddhist and Jaina perspectives; Personality: Advaita, Upanishads, Buddhist and Jaina perspectives; Therapy (healing techniques), Applications.

#### BLOCK III: PSYCHOLINGUISTIC AND ITS PERCEPTION

## **UNIT 8: Psycholinguistic, Memory and Decision Making**

Language structure; Theories of Language; Neurological basis of language, language Acquisition: stages in language development Memory Processes; Theories of Forgetting Models of Memory; Biological basis of memory; Strategies to improve memory Cognitive Strategies; Theories of Thought Processes, Concept formation, Creativity; Problem solving and Decision Making

## **UNIT 9: Attention and Perception**

Attention: Definition and mechanism, determinants of attention, Selective, divided and sustained attention, Theories of Attention

## **UNIT 10: Approaches to study of perception:**

Gestalt and physiological approaches; Perceptual Constancy; Illusion; Perception of Depth and Movements; Ecological perspective on perception

#### BLOCK IV: APPROACHES IN PSYCHOLOGY

## **UNIT 11: Perceptual Processes**

Approaches to the Study of Perception – Gestalt, Behaviouristic and Physiological Approaches, Perceptual Organization – Gestalt, Figure and Background, Laws of Perceptual Organization, Perceptual Constancy – Size, Shape, Brightness, Depth Perception, Role of Motivation and Learning in Perception, Figural After Effect.

## **UNIT 12: Phenomenological Theory and Cognitive Theory**

Kelly's Personal Construct Theory, Roger's Self Theory, Lewin's Field Theory, Festinger's Cognitive Dissonance Theory, Mischel's Cognitive-Behavioural Theory

## **UNIT 13: Psychology in India**

Introduction; Twentieth Century Psychology in India and future perspectives.

#### **UNIT 14 : Approaches of Psychology**

Constructivism and Social Constructivism (Vygotsky, Gregan and Bruner) **References** 

- 1. Davis R.S (1996). Psychology of Learning and Motivation, academic press.
- 2. Ekman, Paul and Davidson, R.J (Eds-1994). The nature of emotions, fundamental questions. Delhi, OxfordUniversity press Series in affective science. Hall. C.S. Lindzey G and Campbell J.B (1998) theories of personality New York john wiley and sons (4th edition).
- 3. Hergenhahn B.R. and Olson M. H. (1998) Theories of personality, Prentice Hall
- 4. Hilgard, E. R Bower G.H, Sahakian, H (1997) Psychology of learning. Prentice hall of India, revised edition Lawrence .A, Pervin and Oliver P John (1997) Personality: theory and research new york, John Wiley, 7th edition
- 5. Sahakian (1976) Introduction to psychology of learning. Chicoga: Rand Mcnally college publishing company.
- 6. Weiner B (1985) Human Motivation, New York: Springer and Verlag.

<b>Course Code</b>	Title of the Course
36312	LIFE SPAN PSYCHOLOGY

## **Learning objectives:**

- To explain the importance of studying life-span development
- To describe the history of interest in the life-span perspective and indicate how contemporary concerns have arisen from previous views.
- To describe the seven basic characteristics of the life-span perspective
- To discuss the nature of development as a pattern of movement or change occurring throughout the life span
- To define and distinguish between biological processes, cognitive processes, and socioemotional processes
- To understand the major developmental periods from conception to death
- To understand the three major developmental issues (nature and nurture, continuity and discontinuity, stability and change)

#### **BLOCK I: DEVELOPMENT PSYCHOLOGY**

#### **UNIT 1: Introduction**

An introduction to development in the lifespan- theoretical perspectives in developmental psychology and human development - Freud's psychosexual stages of development - Erikson's psychosocial stages of development - theories of learning -Piaget's cognitive stages of development - socio-cultural theories.

## **UNIT 2: Stages of development**

Infancy, newborn and infant- prenatal diagnostic tests, genetic-environment interactions, timelines for prenatal development, teratology, and stages of childbirth. Newborn reflexes, newborn needs- patterns in infant physical development, infant temperament. EarlyChildhood- physical, cognitive, and socio emotional development- development of gross and fine motor skills- brain development. Middle childhood- physical and cognitive- growth patterns, child obesity, ADHD, and concrete operational stage of cognitive development. Social development- peer relations, divorce, and moral development.

#### **UNIT 3: Basic Concepts**

Aspects of Development, Life Span periods – Methods – Non Experimental, Experimental - Stages of Development – Principles of Development – Prenatal period – Birth – Neonatal stage – First year of Life – Early childhood, Middle childhood – Adolescence, Adulthood and old age.

#### **UNIT 4: Physical Development**

Motor Skills – Growth rate – Physical health during Adulthood, Physical fitness & energy –Motor functions in old age. Intellectual Development

#### **BLOCK II: APPROACHES IN LIFE SPAN**

## **UNIT 5 Approaches**

Psychometric, Piagetian and Information processing

approach – Cognitive Development – Piaget's model – Language Acquisition and Development of language, Memory, Intelligence and Moral Development.

#### **UNIT 6: Adolescence**

History of marking adolescence - puberty - the secular trend regarding menarche and social implications for pubertal timing- Eating disorders -identity status. Other adolescent problem behaviors such as juvenile delinquency, depression, behaviour disorders and suicide

## **UNIT 7: Early adulthood**

Emerging adulthood - timeframes for physical peak and the physical declinesadult sexuality and relationships- theories on post-formal thought and theory of love.

#### **UNIT 8: Middle adulthood**

Middle adulthood section- premenopausal and menopause- hormone therapy for menopausal symptoms- midlife crisis and transitions- and family relationships-Late adulthood and the end of life, biological aging, dementia/neurocognitive disorders, stages of dying, death, hospice and palliative care, and life satisfaction in late adulthood

## BLOCK III: PROBLEMS AND ISSUES OF LIFE SPAN

#### **UNIT 9: Life Span Problems**

Mental Health Problems-Sexual Problems-AIDS/HIV- Preventive Measures-Emotional imbalance-Fear and Phobic Problems- Anxiety and Stress -Coping Style- Development of adaptive and positive behavior-Human relational Problems- Mental Peace-Life satisfaction. **UNIT 10: Personality and Social** 

## **Development**

Emotions – emergence of Self – Role of parents and siblings – peer group influence – Psychoanalytic, social learning and cognitive perspectives in the personality development – Emotional problems of childhood – identity crisis in adolescence, relationship with parents and peers, sexual identity- Teenage problems.

## **UNIT 11: Personality and Social issues in young adulthood**

Parenthood – Career planning – Intimate relationship and personal life styles – work life

- personal relationship in family and work life Old age Physical changes
   Psychomotor functioning
   Health & fitness
   Health problems
   Memory changes
   Work and Retirement
- Adjustment to Old age Personal Relations in Late life Death Bereavement Purpose and

#### **BLOCK IV: SOCIAL BEHAVIOURS**

## **UNIT 12: Social Motives, Attitudes And Learning In Social Contexts**

Social motives and behaviour-The nature and measurement of attitude-Reinforcement and learning-Social learning through imitation Attitude change

#### **UNIT 13: Antisocial and Pro-Social Behaviour**

Aggression and management- Altruism and helping behaviour

## **UNIT 14: Group Processes**

Group formation and maintenance Types of group Group task performance, problem solving Cooperation and competition - communication – empathy - Psycholinguistics

- 1. Newman, Barbara M.; Newman, P. R. (2011). Development Through Life: A Psychosocial Approach. Belmont, CA: Wadsworth Cengage Learning
- 2. Willem Doise (1998), Life-Span Developmental Psychology
- 3. John W Santrock (2012), A Topical Approach to Life-Span Development
- 4. MC David and Harari (1976) Social Psychology
- 5. Moghaddan, F.M. (1998) Social Psychology
- 6. Abrahamson, M. (1997) Social Research Methods
- 7. Shaw, M.E. (1995) group Dynamics.
- 8. Baron, R.A. and Byran, D. (2000). Social Psychology, New Delhi: Allyan and Bacon
- 9. Tedeschi and Lindskold (1978) Social Psychology

<b>Course Code</b>	Title of the Course
36313	SOCIAL PSYCHOLOGY

## **Learning Objectives:**

- To enable the students understand social influences on human behaviour
- To enable the students understand the dynamics of social influence on positive and negative human behaviour
- To enable students to understand how social psychological principles are applied in day to day life situations.

#### BLOCK I: SCOPE OF SOCIAL PSYCHOLOGY

**UNIT 1: Introduction**: Nature and scope of social psychology; Overview of the history of social psychology (including development in India); Relationship with sociology and anthropology

## **UNIT 2: Basic concepts of Social Psychology**

Definition - Basic concepts of Social Psychology - scope - individual, society and culture - Social Psychology and related disciplines -- Social Psychology in the new millennium - Research Methods in Social Psychology: Survey, Correlation and Experimental Methods

**UNIT 3: Brief history of social psychology** (special emphasis on India),

Scope of social psychology, levels of social behavior, approaches towards understanding social behavior

#### BLOCK II: SELF-PERCEPTION AND BEHAVIOURS

#### **UNIT 4 : Social Perception**

**Self-Perception**: Self-concept, Perceived Self-control, Self-serving Bias, Self-presentation, Self-esteem, Self and Gender P**ceiving Others**: Non-Verbal Communication, Attribution, Impression Formation, Impression Management

#### **UNIT5: Attitudes And Behavior**

Attitude formation – Development of Attitudes – Attitude and its influence on behaviour - Persuasion – Change in Attitudes – Resisting persuasion – Cognitive Dissonance – Ways to manage dissonance.

#### **UNIT 6 : Prejudice And Aggression**

Prejudice -Discrimination in Action - Sources of prejudice - Social, Emotional and Cognitive- Techniques to reduce Prejudice Aggression - Theories of Aggression - Types of Aggression - Determinants of Aggression - Environmental causes - prevention and control of Aggression.

## BLOCK III: BEHAVIOURS AND INFLUENCE

#### **UNIT 7: Prosocial Behavior**

Motives for Prosocial behaviour - Factors that Affect Helping Behavior, External

and Internal influences on helping behaviour – Long-term commitment to Prosocial Acts

## **UNIT 8: Understanding and evaluating**

the social world: Social cognition, Social perception, Attitudes, Attitudes behaviour link; Strategies for attitude change

#### **UNIT 9: Social interaction and Influence**:

Interpersonal attraction, Pro-Social Behaviour, Aggression, Social Influence UNIT 10: Group Dynamics and Inter-group relations: Nature of groups, Consequences of belonging (performance, decision making, cooperation and conflict), Nature of intergroup relations (prejudice, intergroup conflict, intervention techniques)

#### **BLOCK IV: SOCIAL COGNITION**

**UNIT 11: Individual level processes**:Person perception: attribution-theories, biases and errors Attitude: formation, change and resistance to change

UNIT 12: Interpersonal processes: Interpersonal attraction, prosocial behavior, aggression

#### **UNIT 13: Group dynamics:**

Key aspects of groups, cooperation and conflict, group decision making.

## **UNIT 14: Social Perception**

Nonverbal Communications - Attribution: Understanding the causes of others Behaviour - Theories of Attribution- Kelley's model -Impression Formation and Management - Social Cognition: Social Information Heuristics and Automated Processing - Sources of Error. Groups: Types and formation - Theories of Group Formation - Co-ordination - Group Decision making -Group Think

#### REFERENCES

- 1. Baron, R. A., & Byrne, D. (2003). Social Psychology, 10th ed. New Delhi: Prentice Hall, India.
- 2. Baron, R. A., Branscombe, N.R., Byrne, D. &Bhardwaj, G. (2010). Social Psychology, 12th ed. New Delhi:Dorling Kindersley (India) Pvt Ltd.
- 3. Myers, D. G. (2002). Social Psychology, 7th ed. McGraw Hill: Int. Education.
- 4. Chaube, S. P., &Chaube, A. (2007). Ground Work for Social Psychology. New Delhi.:Neelkamal.
- 5. Baron, R.A., Byrne, D. & Bhardwaj, G. (2010). Social Psychology (12)
- 6. Th Ed.). New Delhi: Pearson.
- 7. Baumeister, R.F.& Bushman, B.J. (2013). Social Psychology and Human Nature. Wadsworth.
- 8. Franzoi, S.L. (2009). Social Psychology (5thEd.). New York: McGraw-Hill.
- 9. Hogg,M.&Vaughan,G.M.(2008).Social Psychology.Prentice Hall.
- 10. Kassin, S., Fein, S., & Markus, H.R. (2008). Social Psychology. New York: Houghton Miffin.
- 11. Misra, G. (2009).Psychology in India, Vol. 4: Theoretical and Methodological Developments (ICSSR Survey of Advances in Research).New Delhi: Pearson
- 12. Taylor, S.E., Peplau, L.A. & Sears, D.O. (2006). Social Psychology (12 thEd.). New Delhi: Pearson

## **PRACTICAL**

Course Code	Title of the Course
36315	PSYCHOLOGY PRACTICAL I

Tests from the following areas will be selected by the University and conducted during the I semester of the course.

- 1. Attention
- 2. Learning
- 3. Memory
- 4. Perception
- 5. Intelligence
- 6. Problem Solving
- 7. Creativity
- 8. Adjustment
- 9. Attitude
- 10. Prejudice
- 11. Motivation
- 12. Achievement Motivation

#### **REFERENCES**

- 1. Cronbach, L.J. Essentials of Psychological Testing, 1972. New Delhi, Prentice Hall Inc.
- 2. Woodworth R.S. and Scholsberg, 1981, Experimental Psychology, New Delhi, Taa McGraw Hill Co. Ltd.,
- 3. Udaipreek, T. Venkateswara Rao. Handbook of Psychological and Social Instruments. Samashti, B-2, Chamelibagh, Baoda.

#### **SEMESTER II**

Course Code	Title of the Course
36321	THEORIES OF PERSONALITY

#### **Learning Objectives**

The course will enable students to

- To understand major theoretical approaches to personality
- To understand assessment methods used in personality.
- To understand the process of personality change and development

#### BLOCK I: NATURE AND THEORITICAL APPROACH

## **UNIT 1: Introduction to personality and personality theory**

Personality: Meaning and related concepts-Factors that contribute to personality change and personality stability - The process of personality development- The nature of theories and its functions-

#### **UNIT 2 : Nature of personality theory**

Personality theory and other psychological theories- Overview of assessments of personality-Current research focus in personality psychology.

## UNIT 3: Major theoretical approaches- Psychoanalytic and Psychodynamic theories. Neo Freudians.

Sigmund Freud 's Classic Psychoanalytic theory: The structure of personality: Id, ego& super ego, The dynamics of personality: Instinct, The distribution and utilisation of psychic energy & anxiety-The development of personality

## **UNIT 4: Carl Jung's Analytic theory**

The structure of personality: The ego, The personal unconscious, The

collective unconscious-Interactions among the systems of personality.

**BLOCK II: THEORIES OF PERSONALITY** 

**UNIT 5: Alfred Adler** 

Inferiority Feelings: The Source of Human Striving - Striving for Superiority

or Perfection- The Style of Life and birth order, Erick Fromm –

**UNIT 6: Freedom or Security** 

The Basic Human Dilemma, Personality Development in Childhood -The

Basic Psychological Needs - The Productive and Non -productive Character Types

, Karen Horney

- The Childhood Need for Safety, Basic Anxiety: The Foundation of Neurosis

The Idealized Self-Image.

**UNIT 7: Major theoretical approaches: Humanistic theories** 

Abraham Maslow: Personality Development: The Hierarchy of Needs. The Study

of Self- Actualizers. Carl Rogers: The Self and the Tendency toward Actualization,

the experiential world, The Development of the Self in Childhood and

Characteristics of Fully Functioning Persons.

BLOCK III: PERSONALITY DEVELOPMENT

**UNIT 8: Major theoretical approaches: Trait theories** 

Gordon Allport: The Nature of Personality, Personality Traits, Motivation: The

Functional Autonomy of Motives,

**UNIT 9: Personality Development in Childhood** 

The Unique Self, The Healthy Adult Personality. Raymond Cattell- Cattell's

Approach to Personality Traits ,Source Traits: The Basic Factors of Personality,

Dynamic Traits: The Motivating Forces-The Influences of Heredity and

**Environment-**

**UNIT 10: Stages of Personality Development** 

Hans Eysenck: The Dimensions of Personality- Extraversion, Neuroticism, and

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Psychoticism. Robert McCrae and Paul Costa: The Five-Factor Model- Arnold Buss and Robert Plomin: The Temperament Theory.

## **UNIT11: Major theoretical approaches: Cognitive approaches**

Personal Construct Theory, Ways of Anticipating Life Events, the nature of personality.

#### **BLOCK IV: THEORITICAL PERSPECTIVES**

## **UNIT 12: Social learning theory**

Albert Bandura: Modelling: The Basis of Observational Learning -The Processes of Observational Learning,-Self-Reinforcement and Self-Efficacy,

#### **UNIT 13: Behaviour theories**

B.F. Skinner: Reinforcement: The Basis of Behaviour, Operant Conditioning and the Skinner Box- Schedules of Reinforcement, Successive Approximation: The Shaping of Behaviour-Superstitious Behaviour, The Self-Control of Behaviour-Applications of Operant Conditioning.

## **UNIT14: The Psychodynamic Perspective**

Classical Psychoanalysis – Freudian Psychoanalysis – Ego Psychology and Neo-Freudians

-Hartman - Kohlberg - Erickson - Adler - Sullivan - Jung -

## Eric Berne. References

- 1. Hall, S.C., Lindzey, G., Campbell, B J. (2007). Theories of personality.(4<sup>th</sup> Ed). India: John Wiley & Sons, Inc.
- Haslam, N (2007). Introduction to personality and Intelligence. London. Sage Publications Ltd
- 3. Schultz, P. D &Schultz, E. S (2005). Theories of personality.(8<sup>th</sup> Ed). UK: Wadsworth Publushers.
- 4. Freidman, H.S. and Schustack, M. W (2004). Personality. New Delhi: Pearson Education.

Course Code	Title of the Course
36322	RESEARCH METHODOLOGY

## **Learning Objectives**

- Students will understand a general definition of research design.
- Students know why educational research is undertaken, and the audiences that profit from research studies.
- Students are able to identify the overall process of designing a research study from its inception to its report.
- Students will be familiar with ethical issues in educational research, including those issues that arise in using quantitative and qualitative research.
- Students know the primary characteristics of quantitative research and qualitative research.
- Students will be able to identify a research problem stated in a study.

#### **BLOCK I: RESEARCH AND PLANNING**

## **UNIT 1: Meaning, Types and Process of Research**

Meaning – Purpose – Types of research – Pure, applied, historical, analytical, descriptive and experimental – Significance of research in social sciences – Process of research – Meaning – Scientific method – Induction and deduction.

#### **UNIT 2: Planning Research**

Research problem – Identification, selection and formulation of research problem – Review of literature in the field of corporate management – Hypothesis – Meaning – Sources of hypothesis – Types of Hypothesis – Formulation and testing – Research design – Factors affecting research design – Evaluation of research design.

## **UNIT 3: Sampling Design**

Census method and sampling method for investigation – Advantages and disadvantages of sampling – Principle of sampling – Essentials of a good sampling – Methods of sampling – Probability and non-probability sampling methods – Selection of a sample – Factors affecting the size of the sample – Biased sample – Sampling and non-sampling errors.

#### BLOCK II: DATA AND RESEARCH APPROACHES

#### **UNIT 4: Sources and Collection of Data**

Sources of data – Primary and secondary data – Modes of data collection – Analytical method – Case study – Observation – Survey method – Interview – Its purpose and

importance – Types of interview – Preparation for an interview – Effective interview techniques – Limitations of interview – Schedule – Its meaning and kinds – Essentials of a good schedule – Procedure for the formulation of a schedule – Questionnaire – Meaning and types – Format of a good questionnaire – Factors affecting the response to a questionnaire – Advantages and limitations of schedules and questionnaires – Pre-testing and its importance.

#### **UNIT 5: Processing and Analysis of Data**

Meaning – Importance – Process of data analysis – Editing – Coding – Tabulation – Diagrams – The process of interpretation – Guidelines for making valid interpretation – Scaling techniques – Meaning – Importance – Methods of their construction.

#### **UNIT 6: Foundations Of Research**

Research: Meaning – objectives – Types – Research Approaches – Significance of research –Research Methods versus Methodology – Research and Scientific method – Problems encountered by researchers in India. Ethical Principles in animal research and research with human participants. Major stages in research

## BLOCK III: RESEARCH PROBLEMS, TOOLS AND STATISTICS

#### **UNIT 7: Research Problems**

Nature – Sources – Defining and stating a problem – Criteria of a good problem. Review of Literature: Functions – Sources – The search for the literature – Criticism.

#### **UNIT 8: Tools of Research**

Tools of research: Criteria for selection of tools –Factors related to construction of tools – Tools of different types: Observation – Interview –Questionnaire – checklist- Rating Scales: Merits and Limitations – Writing a research proposal.

#### **UNIT 9: Statistics**

Scales of measurement - Frequency distributions and Graphs: Steps - Exact limits and midpoints of the class intervals - Graphical representation of Data: Different types of graphs sues to consider when preparing a graph. Measures of Central Tendency: The Mean, Median and Mode

#### **UNIT 10 : Measures of Variability**

The Range, Quartile Deviation, Average Deviation and Standard Deviation.

Normal probability cure: Characteristics – Applications – Skewness and kurtosis

## **BLOCK IV: RESEARCH TECHNIQUES AND METHODS**

## **UNIT 11:Statistical Techniques Applied In Psychology**

Correlation: Meaning – Concept of Correlation – Pearson"s Product moment correlation – Rank order correlation – Test of Significance: t Test – Calculation and interpretations – The t" ratio and its assumptions. Analysis of Variance (ANOVA): Meaning – logic – example for one-way ANOVA – interpretation – Assumptions of the ANOVA. Regression and rediction- An overview of Non-Parametric statistics.

#### **UNIT 12: Research Methods**

Normative Survey – Experimental Research – Variables and experimental control. Experimental designs: Pre-experimental designs – True experimental designs – Quasi experimental designs – Single subject experimental designs – Ex-post Facto Designs – Interpretation and report writing.

#### **UNIT:13 Variables**

Operationally defining variables, types of variables, controlling variables. Hypothesis - Formulation, types, Research lab – Formulation of research hypotheses, Research proposal.

## **UNIT: 14 SPSS for Psychology**

26 antitative analysis of the data – purpose, conditions and interpretation of major parametric and non parametric statistical techniques using SPSS

- 1. John W Best, Research in Education.
- 2. Anderson et-al, Thesis and Assignment Writing.
- 3. Goode and Hatt, Methods of Social Research.
- 4. Wilkinson and Bhandarkar, Methods and Techniques of Social Research.
- 5. ICSSR, Training in Research Methodology in Social Sciences in India.
- 6. Coaley, K. (2009). An Introduction to Psychological Assessment and Psychometrics.
- 7. New Delhi: Sage Publications.
- 8. Coolican, H. (2009). Research Methods in Statistics in Psychology. New Delhi:
- 9. Rawat Publications. M.Sc Applied Psychology, 2014-15
- 10. Gravetter, F.J. and Forzana, L.A.B. (2009). Research methods for behavioral

- sciences. UNITed States: Wordsworth cengage learning
- 11. Kerlinger, N. (1996). Foundations of behavioural research. India: Prentice Hall
- 12. Kothari, C.R. (2008). Research Methodology Methods and Techniques. New Delhi: Wiley Eastern Ltd.
- 13. Kundu. (2010). Research Methodology. New Delhi: Pearson Publishing.
- 14. Myers, J. (2008). Methods in Psychological Research. New Delhi: Sage Publications.
- 15. Ruyon, R.P, Haber, A, Pittenger, D.J and Coleman, K.A. (2010). Fundamentals of Behavioural Statistics. New York: Mc Graw Hill.
- 16. Singh, A.K. (2006). Tests, Measurements and Research Methods in Behavioural Sciences. Patna: Bharati Bhavan Publishers.
- 17. Flick, U. (2010). Introduction to Qualitative Research (fourth edition). New Delhi: SagePublications,
- 18. Garret, H. E. (2005). Statistics in Psychology and Education. New Delhi: Paragon International.
- 19. Krishna Swamy, O. P. (1993). Methodology of research in Social Sciences. Himalaya Publishing house.
- 20. Kothari, C. R. (1998). Research Methods and techniques. New Delhi: Wiley Eastern.
- 21. Miles, J. (2001). Research Methods and Statistics. Exeter, Crucial.

Course Code	Title of the Course
363231	Elective: Educational Psychology

## **Learning Objectives**

At the end of the Course, student will be able to:

- Analyze the different principles and theories explaining student learning
- Evaluate the effectiveness of the theories in explaining individual differences in learning
- Apply the different principles and theories of learning in the classroom
- Analyze the impact of educational psychology on the processes of teaching and learning

#### **BLOCK I: PRINCIPLES AND THEORIES**

## **UNIT 1: Psychology: An Overview**

Introduction - Psychology Meaning - History of Psychology -Branches of Psychology - Research Methods in Psychology- Psychology of Learning and Education -Learning - Summary.

## **UNIT 2: Behavioural Learning theories**

Introduction - classical conditioning by Ivan Pavlov - Classical Conditioning in Daily Life - Behaviourism - Watsan's Experiments with Little albert - Classical Conditioning in the Classroom - connectionism - Edward L.Thorndike - Implications of Thorndike's Thories - Operant Conditioning by B.F.Skinner - Schedules of Reinforcement - shaping Behaviour - Applying Operant Conditioning in the Classroom - Summary.

#### **UNIT 3: Cognitive Learning Theories**

Introduction: Cognitive - Gestalt Theories of Learning -Problem Solving by Insight - Piaget's Theory of Learning - Piaget's Theory: Application in the Classroom - Social Learning Theory: Albert Bandura -Modeling, Imitation and Reinforcement - Application of Social Learning Theory- Theory of Meaningful Learning: David Ausubel-Application of Ausubel's Learning Theory-Summary.

#### **BLOCK II: LEARNING ASPECTS**

## **UNIT 4: Critical and creative Thinking**

Introduction -Some Perspectives about Teaching Thinking-Definitions of Thinking-Attributes of Good Thinkers- A programme for Teaching Thinking-Critical Thinking-Components of Critical Thinking-Socratic Questioning to Enhance Critical Thinking-Creative Thinking- Definition of Creative Thinking-The Creative Process-The Creative Person-Helping Children to be More Creative-Summary.

## **UNIT 5: Motivation and Learning**

Introduction-Some Thought on Emotion and Learning-Motivation-Expectancy-Value Theory- Valuing Task-Expecting Success-Motivating Students to Learn-Summary.

**UNIT 6: Research in educational psychology** Experimental and non experimental methods **UNIT 7: Different views of learning** 

Developmentally based views of teaching and learning: Piaget's theory of intellectual, development and classroom application, Vygotsky's sociocultural applications, Constructivism, Language Acquisition, Development of morality, social responsibility andself control, Behaviourist views of learning.

#### BLOCK III: CLASSROOM MANAGEMENT

**UNIT 8: Classroom atmosphere and management** Discipline- nature and meaning. Styles. Problem behaviour. **UNIT9: Learner differences** 

Intelligence, Socioeconomic status, Culture, Gender, At risk students

## **UNIT 10 : Children with special needs**

Socially disadvantaged, Disabled children, talented, gifted and creative children Mainstreaming and inclusion.

## **UNIT 11: Application of theories of learning in teaching**

Classical conditioning, operant conditioning, Connectionism, Social cognitive learning, Cognitive Psychology perspectives to learning; David Ausubel's meaningful reception learning, Jerome Bruner's discovery learning.

## BLOCK IV: BEHAVIOUR MODIFICATION

#### **UNIT 12: Effective teaching-learning and evaluation**

Self regulation in learning-meaning, factors, self-regulated learning cycle; Group work and co-operation in learning-defining elements of co-operative learning, strategies for cooperative and Collaborative learning .Classroom management, creating effective learning environment, methods and technical issues in the assessment of students, Effective teaching strategies, technology based teaching strategies

#### **UNIT 13: Use of Behaviour Modification in School setting**

Rewarding inciples of Differential reinforcement Modelling ShapingContingency management, Contracting

## **UNIT 14: Role of the College Counsellor**

Career Counselling Individual Counselling for Personal Growth, Adjustment Problems at home or college, Interpersonal Relationship Issues, Love Failures, Attempted Suicide, Substance-Abuse Training for Life skills and Study Skills,

## Overall Personality Development

- 1. Snowman, J.&McCown, R.Biehler, R.F.(2012). Psychology applied to teaching (13<sup>th</sup> ed.). Wadsworth Cengage Learning.
- 2. Bryan, H. (2010) Education Study and teaching (Graduate).London:SAGE
- 3. Wade, C. & Tavaris, C.(2010) Psychology.(7<sup>th</sup> ed.) Upper Saddle River, NJ:Prentice Hall.
- 4. Slain, R.E. (2011). Educational Psychology: Theory and Practice. (10th Edition), Pearson.
- 5. Ames, C. (1992). Classroom: Goals, Structure and student motivation.
- 6. Eggen, P., & Kauchak, D. (1999). Educational Psychology. New Delhi: Prentice-hall of India Private Limited.
- 7. Kottler, J. A., &Kottler, E. (2007). Counseling Skills for Teachers, 2/E. Corwin Press
- 8. Woolfolk, A. (2004). Educational Psychology, 9<sup>th</sup> Edition. Delhi: Pearson Education.

Course Code	Title of the Course
363232	Elective: REHABILITATION PSYCHOLOGY

## **Learning Objectives**

- To understand the historical perspectives, methods and functions of rehabilitation psychologist in the field of rehabilitation services.
- To become aware of psychological approach to rehabilitation in rehabilitation psychology.
- To understand the personality development among children with disabilities and their coping styles and rehabilitation process
- To be aware on the rehabilitation process in various areas.

#### BLOCK I: HISTORICAL PERSPECTIVES OF REHABILITATION PSYCHOLOGY

## **UNIT1: Rehabilitation Psychology**:

Definition- scope- methods and Functions of Rehabilitation Psychology- historical perspectives in Rehabilitation Psychology

## **UNIT 2: Competencies of Rehabilitation Psychologists:**

Professional Competencies of rehabilitation psychologists, nature of work settings of rehabilitation psychologists, Designing training programmes for rehabilitation psychologists, Training need analysis and implementation of training programmes.

#### **UNIT 3: Psychological Rehabilitation and Intervention:**

Definition and basic principles of Psychological Rehabilitation, Assessment, diagnosis, and Intervention – Psychoanalytic therapy, Client Centred Therapy, Cognitive Behaviour therapy, Rational Emotive therapy, supportive therapy, Augmentative therapy and Behaviour therapy.

#### **UNIT 4: Rehabilitation of Persons with Disabilities:**

Lifespan development of persons with disabilities, Personality traits – Psychological problems and coping styles – Role of psychologist in disability rehabilitation.

#### BLOCK II: NATURE AND REHABILITATION PROCESS

#### **UNIT 5: Rehabilitation Process in various areas:**

Family and Marital Rehabilitation, Socio Economic Rehabilitation for Persons with disabilities, Addiction Rehabilitation, Vocational Rehabilitation, CommUNITy based rehabilitation, Disaster Rehabilitation/Reconstruction.

#### **UNIT 6 : Disabilities**

Disability - Concept and definitions, Classification of various disabilities, Incidence and prevalence Types of disabilities: Visual impairment, Hearing and speech impairment, Locomotor disability, Mental retardation, Cerebral palsy, Autism, Mental illness Learning disabilities, Multiple andicaps Etiological factors; prenatal, natal and post-natal, chromosomal aberrations and genetic errors, Prevention of disabilities

## **UNIT 7: Nature and Scope of Rehabilitation psychology**

Definition, historical perspective, scope and methods, Functions of Rehabilitation Psychology: General functions and special functions, History and Philosophy of Disability Rehabilitation Goals and objectives of rehabilitation,

#### BLOCK III: APPROACHES REHABILITATION

**UNIT 8:** Multi-disciplinary approach to rehabilitation: Biological, medical, psychological, educational and social aspects. **UNIT9:** Psychological Intervention

Planning Intervention: Psychoanalytic Approach, Learning Theories and Strategies, Planning and Designing, Learning Situations, Counselling Strategies.

Therapeutic services and Restorative techniques.

#### **UNIT 10: Designing Training Programmes for Professionals:**

Training Need Analysis, Implementation of Training Programmes Monitory and Impact Studies.

#### **UNIT 11 : Organization & Management**

Evolution of Non-Government Organizations Background Characteristics of Organization Capacity Building of Non-Government Organizations

#### BLOCK IV: PERSONALITY DEVELOPMENT AND INTERVENTION

**UNIT 12: Personality Development of Disabled Persons and intervention** Factors influencing personality development of disabled individuals, Life span dvelopment of people with disabilities, Assessment of personality of disabled

individuals, Screening and early identification of people with developmental disabilities. Social, Psychological Perspective in Rehabilitation Psychology.

#### **UNIT 13: Early intervention:**

Definition, assessment and strategies for intervention. Intervention packages for various disabilities. Services and programmes for disabled individuals and their families in India

## **UNIT 14: Special education:**

Aims, objectives and functions, Emerging trends in special education.

Educational assessment and evaluation for persons with disabilities, Educational technology for disabled

- 1. Golden C.J., 1984. Current Topics in Rehabilitation Psychology: Grune & Straton, London.
- **2.** Nirbhay N.Singh, 1998. Comprehensive Clinical Psychology: Application in Diverse Populations, Volume 9, Elsevier Science, Pergamon.
- **3.** Zigler, E, Gates, D.B (1999). Personality development in individuals with Mental Retardation, New York: Cambridge University Press.
- 4. Kundu, C.L., 2000. Status of Disability in India 2000. Rehabilitation Council of India, New Delhi.

## **PRACTICAL** – II

Course Code	Title of the Course
36324	PSYCHOLOGY PRACTICAL – II

Tests from the following areas will be selected by the University and Conducted during the II semester of the course.

- 1. Anxiety Measurement
- 2. Anger
- 3. Assertiveness
- 4. Stress Measurement
- 5. Stress Coping Skills
- 6. Personality Measurement
- 7. Aptitude
- 8. Interest
- 9. Study Skills
- 10. Job Satisfaction
- 11. Organisational Climate
- 12. Mental Health

## **REFERENCES:**

- 1. Cronbach, L.J. Essentials of Psychological Testing, 1972. New Delhi, Prentice Hall Inc.
- Woodworth R.S. and Scholsberg, 1981, Experimental Psychology, New Delhi, Taa McGraw Hill Co. Ltd.,
- 3. Udaipreek, T. Venkateswara Rao. Handbook of Psychological and Social Instruments. Samashti, B-2, Chamelibagh, Baroda-2.

#### SECOND YEAR III SEMESTER

Course Code	Title of the Course	
36331	COGNITIVE PSYCHOLOGY	NEURO

## **Learning Objectives**

- To explain the mediatory role of cognition in behavior
- To explain the process and function of attention
- To describe sensational, perceptual phenomena and its different scientific explanations
- To elucidate how the memory system functions
- To explain the process and function of Neuropsychology
- To describe Plasticity and Restoration of brain function

## BLOCK I: ROLE OF COGNITIVE BEHAVIOUR

## **UNIT 1: Cognitive Psychology**

Psychological rocesses-Emergence of different approaches to cognitive psychology information processing- connectionism & ecological mrspective;

#### **UNIT 2: Attention**

Model of attention- Functions of executive preconscious and conscious processing alerting mechanism-Selective attention: Bottom —up and top town processing automatically- division of attention-Theories of attention Bottle neck & spotlight concepts Filter model-attenuation theory- multimode theory- resources & capacity allocation model schema theory.

#### **UNIT 3: Introduction Cognitive Neuropsychology**

Meaning- History- Assumptions of Cognitive Neuropsychology- Neuroanatomy: the nervous system, surrounding structures (skull, blood vessels, meninges, ventricles)-. Spinal cord,

brainstem, cerebellum, midbrain, thalamus, basal ganglia, cortex. The cellular foundations of the nerve function: Types of nerve cells-functions- the Four lobes and their Functions

#### BLOCK II: METHODS AND NEURAL PROCESS

#### **UNIT 4: Methods**

Case Study- Animal Studies- Human Lesion Studies- Structural (X-ray, CT, MRI) and functional (SPECT, fMRI, PET, NIRS) neuroimaging. Electrophysiological methods: ectroencephalography (EEG), event-related potentials (ERP), magnetic encephalography (MEG). Controlling the brain - neurofeedback.

## **UNIT5: Perception & Attention**

Visual pattern recognition: Template-matching model – Feature analysis – Object recognition – Face recognition. Speech recognition – Feature analysis of speech. Context and pattern recognition – FLMP model. Attention: Auditiory attention – Filter theory – Attenuation theory. Visual attention: Neural basis – Visual search – Binding problem – Visual neglect – Object based attention. Central attention – Automaticity – Stroop effect.

#### **UNIT 6: Memory and Cognition**

Memory: Atkinson and Shiffrin Model- Neural Networks Model - Kinds of information stored in Memory: Working Memory- Episodic and Semantic Memory- Procedural MemoryMethods to Study Memory-Forgetting- Memory Distortion and Memory ConstructionMemory in Everyday Life- Memory and the Brain- Memory Improvement Techniques.

**Cognition:** Thinking- Basic Elements of Thought- Reasoning- Making Decisions- Problem olving and its Methods- Artificial Intelligence- Language and its Development – Language and Thought. Sensory memory: Visual – Auditory. Short-term memory – Working memory: addeley"s theory – Long-term memory – Factors influencing memory – Techniques for studying textual material. Retention – Interference – Retrieval and inference: Plausible retrieval – Elaboration & inference – Eyewitness testimony & False memory. Associative structure and retrieval: Effect of encoding context – Encoding-specificity.

#### BLOCK III: PERCEPTUAL PHENOMENA

## **UNIT 7: Problem Solving And Reasoning**

Problem solving process – Problem solving operators: Acquisition of operators – Analogy & imitation. Operator selection: Difference-reduction model –Mean-end analysis – Tower of Hanoi –Problem representation: functional fixedness. Set effects.Reasoning about conditionals: Wason selection task – Permission schema – Probabilistic interpretation. Deductive reasoning: Categorical syllogism –Atmosphere hypothesis –Process explanation. Inductive reasoning: Hypothesis formation and testing.

#### **UNIT 8 : Sensation & Perception**

Theories of perception: top down and bottom up perspective-visuopatial sub codes pattern recognition- Perceptual phenomena Pain perception, constancies and illusions- mental imagery-

## **UNIT 9 : Classical and modern Psychophysics:**

Fechner's contributions- Weber's law Steven's power law- signal detection theory- ROC curve Top down processes- influence of motivation & learning on perception-role of culture perceptual organization- subliminal perception and synesthesia.

## **UNIT 10: Memory**

Encoding theories and models of memory two store model information processing approach levels of processing levels of recall-Sensory memory- short term memory-working memory models- Storage Long – term memory episodic and semantic memory-autobiographical memory- declarative and procedural memory- Implicit and explicit memory

## **BLOCK IV: NEUROPSYCHOLOGY**

#### **UNIT 11: Retrieval**

Recall reconstruction in memory-Forgetting: Theories interference decay organic causes encoding failure- failure of reconstruction- Metacognition: Meaning and Concept and its implications.

## **UNIT 12: Neuropsychology**

Assumptions and methods- functional modularity- anatomical functional architecture and substractivity

#### **UNIT 13: Methods of investigation:**

Electrophysiological Single cell recording, EEG and ERP Scanning and Imaging -CAT

PET MRI and FMRI; Neuropsychological Battery Luria Nebraska Neuropsychological Battery, Halstead Retain Test Battery PGI Battery of Brian Behaviour Dysfunction AIIMS neuropsychological battery; Neurodegenerative disorders Parkinson's Alzheimer, Huntington

## **UNIT 14: Neuropsychological Plasticity and Restoration of Brain**

Historical antecedents and approaches-Types of brain injury-Methods of localization of cognitive functions in the Brain; Function Mind and Brian relationship - computer assisted neuropsychological rehabilitation and training

- 1. Anderson, J.R. (2010). Cognitive Psychology and Its Implications. New York, NY: Worth Publishers.
- 2. Boller F & Grafman J (1988). Handbook of neuropsychology. New York: Elsevier
- 3. Eysenck, M.W. (1990). Cognitive Psychology: An International Review. West Sussex, England: John Wiley & Sons, Ltd. (pp. 111)
- 4. Galotti K (1999).Cognitive psychology in and out of Laboratory. New Delhi: Wiley
- 5. Gazzaniga M.S. (2002). Cognitive Neuroscience The biology of mind (2<sup>nd</sup> Ed) New York: W.W. Norton & Company
- 6. Ellis, A. W., & Young, A. W. (2013). Human cognitive neuropsychology: A textbook with readings. Psychology Press. Chicago
  - 7. Rapp, B. E. (2001). The handbook of cognitive neuropsychology: What deficits reveal about the human mind. Psychology Press.

<b>Course Code</b>	Title of the Course
36332	<b>Counselling Theories and Techniques</b>

## **Learning Objectives**

- 1. To enable the students understand the nature of counselling process
- 2. To enable the students to understand various theoretical approaches to counselling
- 3. To impart the students with knowledge about skills and techniques relating to various approaches of counselling

#### BLOCK I: COUNSELLING - HOLISTIC PERSPECTIVE

#### **UNIT 1: Introduction**

Counselling: Definition -Counselling as a process - Purpose and Goals of Counselling, Overview stages of counseling - Characteristics of an effective counselor - Ethics in Counselling.

## **UNIT 2: Meaning and Nature**

Definition - Aims and Scope of Counselling - Characteristics of effective Counselling - Application of Counselling in various areas - Diversity in Counselling - Attitude of a professional Counsellor - Personality of effective Counsellors - Values in Counselling - Ethical Considerations for a Counselor - Characteristics of a Successful Counselee - Counselee Expectations

## **UNIT 3: Psychoanalytic Theory and Techniques**

Key concepts – view of human nature, structure of personality, consciousness and the unconscious, Anxiety, Ego-defense mechanisms, Jung's perspectives on the Development of personality,

#### **UNIT 4: Contemporary trends**

Self Psychology and Object-Relations Theory; Therapeutic process; Techniques –

Maintaining the analytic framework- Free Association-Interpretation- Dream Analysis-

Analysis and Interpretation of Resistance- Analysis and Interpretation of Resistance; Evaluation

#### **BLOCK II: THEORITICAL PERSPECTIVES**

#### **UNIT 5: Humanistic Theories and Techniques**

Person-Centered Theory – Key concepts – View of human nature, Basic characteristics; Therapeutic process- Application-Evaluation

**UNIT 6: Gestalt Theory** - Key concepts – Principles of Gestalt therapy theory, The Now, Unfinished Business, Personality as Peeling an Onion, Contact and Resistances to Contact, Energy and Blocks to Energy; Therapeutic process;

Application/Techniques – The Internal Dialogue Exercise, Making the rounds, the reversal technique, the rehearsal exercise, the exaggeration exercise, staying with the feeling, the gestalt approach to dream work; Evaluation

**UNIT 7: Reality Theory** - Key concepts— A choice theory explanation of Behaviour, Characteristics of Reality therapy -Therapeutic process, Application — Procedures that lead to change, the "WDEP" system, Evaluation

## **UNIT 8: Behavioural Counselling: Theory And Practice**

Theory Introduction – Pavlov's Classical conditioning, Watson's Conditioned Behaviourism, Skinner's Operant Behaviourism, Wolpe's Reciprocal Inhibition, Eysenck's Incubation Theory

BLOCK III: ASSESSMENT AND APPROACHES

#### **UNIT 9: Practice**

Goals for counseling - Behavioural Assessment - Relaxation Procedures - Systematic Desensitization - Behaviour Rehearsal and Assertive Training - Reinforcement Methods

## **UNIT 10 : Cognitive Behaviour Therapy**

Introduction – Key concepts and Application – Albert Ellis's Rational Emotive Behaviour Therapy, Aaron Beck's Cognitive Therapy, Donald Meichenbaum's Cognitive Behaviour Modification

## **UNIT 11: Basic Concepts**

Meaning of Guidance and Counseling and their differences – Approaches to counselling, person centred, Gestalt, Psychoanalytic, Cognitive, Trait factor, Behavioral and eclectic approach - Assessment Techniques - Important Factors – Tools of Assessment.

#### **BLOCK IV: COUNSELLING TECHNIQUES**

## **UNIT 12: Goals of Counselling**

Counselling process – characteristics of counselor –Group counselling – special areas of counselling – applied areas multicultural counselling – Ethical issues.

## **UNIT 13 : Cognitive Behaviour Modification**

Fundamental Aspects – Cognitive Restructuring – Meichenbaum's Self Instructional training – Beck's Model –Rational Emotive Therapy (Ellis) – Thought Stopping and Variations – Problem Solving Techniques.

## **UNIT 14: Professional Preparation & Training**

Selection, skills, counseling as a profession, desirable characteristics - Modern

Trends: Career guidance, Functions of counselor, values - Assessment: Physical setting, room, length of session, group counseling, stages of counseling - Techniques: Egan's Model, Interviews, testing.

- 1. Corey, G. (1996). Theory and Practice of Counselling and Psychotherapy. 5th ed. Belmount, CA: Brook/Cole.
- 2. Nelson, J. (1982). The Theory and Practice of Counselling Psychology. New York: Hollt Rinehart & Winston.
- 3. Patterson, L. W. &Welfel, E. R. (2000). The Counselling Process. 5th ed. Belmount, CA: Brook/Cole.
- 4. Richard Nelson- Jones (2012). Basic Counselling Skills- a Helper's Manual, 3 rdEdition, Sage Publication India Pvt Ltd, New Delhi.
- 5. Brammer. L.M. and Shostrom E.L, Therapeutic Psychology, 1977, Englewood Cliffs, New Jersey.
- 6. D. John Antony, Skills of Counselling, 2003, Anugraha Publications.

Course Code	Title of the Course
36333	Psychopathology

#### **Learning Objectives:**

- To define psychopathology.
- To describe the criteria for abnormality.
- To explain the diathesis-stress model and how it contributes to our overall understanding of the classification and causes of psychological disorders.
- To describe the contents of the Diagnostic and Statistical Manual of Mental Disorders (DSM5)
- To explain why accurate and reliable diagnosis is important. What are possible drawbacks or disadvantages to a diagnostic system like the DSM-5?
- To define anxiety disorder. Specify what disorders are classified as anxiety disorders.

#### BLOCK I: ABNORMAL BEHAVIOUR AND DISORDERS

#### **UNIT1: Introduction**

Meaning of abnormal behavior-Need for classification- Historical views of abnormal behavior- Humanitarian approaches, Contemporary views of abnormal behavior- Causal factors: Biological, Psychosocial and Sociocultural

## **UNIT 2: Anxiety disorders**

Anxiety disorders: Specific phobias, Social phobias, Panic disorder with and without agoraphobia-Generalized anxiety disorder-Obsessive-compulsive disorder-Causal factors of Anxiety disorders and treatment.

#### **UNIT 3: Mood disorders**

Unipolar mood disorders – Major depression, Dysthymia, Causal factors, Treatment and outcome, Bipolar disorders – Bipolar-I, Bipolar-II and Cyclothymic, Causal factors of Bipolar disorders, Treatment and outcome.

## **UNIT 4: Somatoform disorders**

Somatoform disorders: Hypochondriasis- Somatization disorder,-Pain disorder,-Conversion disorder and Body dysmorphic disorder-Dissociative disorders: Depersonalization disorder,- Dissociative Amnesia, Dissociative Identity Disorder, Causal factors, Treatment and Outcome of Dissociative disorders.

#### BLOCK II: PERSONALITY DISORDERS

## **UNIT 5 : Sexual Dysfunction**

Sexual Desire disorders, Sexual Arousal disorders, Orgasmic disorders and Sexual pain disorders.

#### **UNIT 6: Schizophrenia and personality disorders**

Schizophrenia: Clinical picture-Subtypes of Schizophrenia: Paranoid, Disorganized, Catatonic- Undifferentiated- Residual type and other psychotic disorders- Causal factors- Treatment and Outcome.

#### **UNIT 7: Personality disorders**

Clinical Features- Categories of personality disorders: Paranoid, Schizoid, Schizotypal, Histrionic, Narcastic, Antisocial, Borderline, Avoidant, Dependent and Obsessive compulsive, Causal factors of personality disorders, Treatment and Outcome.

#### BLOCK III: THERAPY AND ASSWSMENT

## **UNIT 8: Therapy**

Psychological approaches- Behaviour therapy, Cognitive and Cognitive-Behaviour therapy- Humanistic-Experiential therapy,-Psychodynamic therapy-Marital and Family therapy- Eclecticism and Integration.

#### **UNIT 9: Prevention**

Universal Interventions, Selective Interventions, Indicated Interventions and Deinstitutionalization.

#### **UNIT10:** Assessment and Diagnosis

Assessing psychological disorders: Clinical interview - Physical examination Behavioural assessment - Psychological testing. Diagnosis: Classification issues - DSM IV - ICD 10

## **BLOCK IV: DISORDERS**

#### **UNIT 11: Anxiety Disorders**

Generalized anxiety disorder: Clinical description – Causes – Treatment Panic disorder with and without agoraphobia: Clinical description – Causes – Treatment Specific phobia: Clinical description – Causes – Treatment Post-traumatic stress disorder: Clinical description – auses – Treatment Obsessive-compulsive disorder: Clinical description – Causes – Treatment

#### **UNIT 12: Mood Disorders**

Mood disorders: Depressive disorders – Bipolar disorder – Causes – Treatment. Sucide – Risk factors – Treatment.

## **UNIT 13: Eating disorders**

Bulimia nervosa – Anorexia Nervosa – ingeeating disorder – Causes and treatment of eating disorders

## **UNIT 14: Sleep disorders**

Dys-somnias – Primary insomnia – Primary Hypersomnia – Narcolepsy – Breathing related sleep disorders – Circadian rhythm sleep disorders – Treatment: Psychological and Behavioural treatment.

- 1. Robert C. Carson & James N. Butcher.(2007) Abnormal psychology. Pearson Education Inc. New Delhi
- 2. Barlow and Durand.(2006). Abnormal Psychology. New York. Pearson India Ltd.
- 3. Sarason and Sarason. (2010). Abnormal Psychology: The Problem of Maladaptive Behaviour (11<sup>th</sup> Edition). New Delhi. Prentice Hall of India Pvt. Ltd.

## **Practical – III**

<b>Course Code</b>	Title of the Course
36334	Psychology Practical – III

Tests from the following areas will be selected by the University and Conducted during the III semester of the course.

- 1. Transfer of Training
- 2. Self esteem
- 3. Interpersonal Skills
- 4. Communication Skills
- 5. Leadership
- 6. Group Dynamics
- 7. Neuro Psychological Assessment
- 8. Decision Making
- 9. Disability Assessment
- 10. Phobia
- 11. Depression
- 12. Obessive Compulsive Symptoms/Disorders

Course Code	Title of the Course
36341	ABNORMAL PSYCHOLOGY

#### **BLOCK I: ABNORMAL BEHAVIOUR**

#### **UNIT 1: Introduction and Theoretical Perspective**

Defining Abnormal Behaviour, Criteria of Abnormal Behaviour, Brief Mention of DSM and ICD classification systems, Causes of Abnormal Behaviour – Necessary, Predisposing, Precipitating and Reinforcing Causes.

#### **UNIT 2: Normality and Abnormality**

Concept and Meaning of Normality- Mental Health – WHO definition- Jahoda's Healthy Personality, Allport's mature personality- Concept and meaning of Abnormality

#### **UNIT 3: Ways of thinking about abnormality**

Conception of abnormal behavior – multi dimensional view of abnormality – clinical assessment and diagnosis

#### UNIT 4: Disorders of childhood and adolescence

Mental Retardation - Definition, Levels of MR, Clinical Types and Causal Factors; Autism - Clinical Picture and Causal Factors

#### **BLOCK II: FACTORS AND PROCESS**

## **UNIT 5: Anxiety related Disorders**

Anxiety Disorders- somatoform and dissociative disorders – mood disorders – Major Depressive Disorder with Psychosocial Causal Factors.

#### UNIT 6: Psychoses; Personality and developmental disorders

Personality disorders – schizophrenia and psychotic disorders – cognitive disorders – developmental disorders – legal, ethical, professional and social issues.

#### **UNIT 7: The Consumer's Decision Making Process**

Models of Consumer Decision Making-Communication and Persuasion-Opinion Leadership Professes

#### **BLOCK III: DISORDERS**

## UNIT 8: Mood disorders, Schizophernia and other Psychotic disorders

Depressive disorders , bipolar disorders, Cyclothymic disorders. Schizoprenia, Schizoaffective disorders, Delusionaal disorder. Brief psychotic disorder, shared psychotic disorder, Culture bound psychotic syndromes.

**UNIT 9: Disorders of adult personality and behaviour :** Eating disorders, Sleep disorders, impulse control disorders, personality disorders, Sexual and gender identity disorders.

## UNIT 10: Classification of mental disorders & Organic Mental Disorders

ICD-10 classification of mental disorders, DSM –IV TR classification of mental disorders. Delirium, dementia and amnestic disorders.

#### **UNIT 11: Stress – related and somatoform disorders:**

Generalized anxiety disorders, panic disorder, phobic disorders, obsessive compulsive

disorder, dissociative and conversion disorder, Somatization disorder, Hypochondriasis, Body dysmorphic disorder and pain disorder.

## BLOCK IV: FACTORS AND ADJUSTMENT

#### **UNIT 12: Addictive Disorders**

Alcohol Dependence Syndrome – Features and Causes Other Drugs abused and harmful effects

#### UNIT 13: Causes and Risk factors for Abnormal Behaviour

Causality – Precipitating, Predisposing factors, Necessary, contributory and sufficient causes Feedback and Circularity in Abnormality Biological Factors –Neurotransmitters and Hormonal Imbalances, Genetic vulnerabilities, Temperament, Brain dysfunction Psychosocial factors – Role of early deprivation, Trauma, Inadequate Parenting, Marital Discord and Maladaptive peer relationships Sociocultural Factors – Sociocultural environment, Crowding Effects, Poverty, Marginalization, and other pathogenic societal influences Diathesis-Stress models for understanding human problems

## **UNIT 14: Adjustment Disorders**

Characteristics of Adjustment Disorders – Reactions to Common Life Stressors-Characteristics of Post Traumatic Stress Disorder – Rape, Natural Disaster

- 1. Carson,R.C., Butcher,J.N and Mineka,S.(2004). Abnormal psychology. 13th Edition. New Delhi: Pearson Education.
- 2. Alloy, L.B., Riskind, JH., and Manos, M.J. (2006). Abnormal Psychology Current Perspectives. 9th Edition. New Delhi: Tata McGraw-Hill Edition.
- 3. Barlow, D.H. and Durand, M.V. (2000). Abnormal Psychology. 2nd Edition. New Delhi:
- 4. Thomson Publication.
- 5. Bootzin,R.B.,Acocella,J.R. and Alloy,L.B. (1993). Abnormal Psychology— Current perspectives.6th Edition, International Edition, Tata Graw Hill Inc., USA.
- 6. Sue,D.,Sue,,D and Sue.S. (1990). Understanding Abnormal Behaviour. 3rd Edition, Houghton Miffin Co.
- 7. Wright, R. (1995, August 28). The evolution of despair. Time, 146 (9), 50-57.
- 8. Davidson and Neal (1996). Abnormal psychology. Revised 6th Edition, John Wiley Sons
- 9. World Health Organization. (2008). ICD-10: International statistical classification of diseases and related health problems (10th Rev. ed.). New York, NY: Author.
- 10. American Psychiatric Association. (2000). Diagnostic and statistical manual of mental disorders (4th ed., text revision). Washington, DC: Author.
- 11. Barlow H. David and Durnad V. Mark(1999) Abnormal Psychology; India, Brooks/Cole Publishing Company.

<b>Course Code</b>	Title of the Course	
36342	ENVIRONMENTAL PSYCHOLOGY	

#### **BLOCK I: CONCEPT OF ENVIRONMENTAL PSYCHOLOGY**

#### **UNIT 1: Introduction**

The nature and scope of environmental psychology – Role and functions of environmental psychologists – ways that environmental psychology has changed the world – understanding ordinary landscapes – psychological benefits of nature

## **UNIT 2 : Environmental psychology**

Introduction: Nature, scope, history and focus of environmental psychology; Scientific method; models and theories of environment behavior relationship.

## **UNIT3: Environmental perception and cognition**

Environmental perception; spatial cognition; environmental values and attitudes, attachment and identity; appraisal and assessment, personal space, privacy and territoriality.

#### **UNIT 4: Environmental stress and health**

Environmental stress, crowding, noise and overpopulation; effects of physical environment on health.

#### BLOCK II: PROBLEMS ND SOLUTIONS

#### **UNIT 5: Weather and climate issues**

Weather and climate, seasonality, natural and technological disasters, environmental risk perception.

## **UNIT6: Environmental problems and solutions**

Psychology of environmental problems; sustainability, common dilemma, solution to environmental problems, sustainable design; designing more habitable environments...

## **UNIT 7: Theoretical Orientations**

Social psychological perspective – Urie Bronfenbrenner – Baker's environmental psychology.

#### **UNIT 8: Spatio – physical dimensions of behavior**

Personal space – territoriality and crowding – urban environment and stress – noise, pollution, commuting.

#### BLOCK III: PERCEPTION AND PLANNING

#### **UNIT 9: Towards better environment**

Planning – role of media – practitioners, NGO's contribution to changing behavior to save the nvironment.

#### **UNIT 10: Sustainability**

Environmental degradation – resource overconsumption, pollution, climate change – human health and well being connected with environmental health – reciprocal relationship between human beings and natural world.

## **UNIT 11: Public reactions to pollution**

Environmental Perception, Cognition and Attitudes. Elementary Psychophysics. Perception: Theories of Environmental Perception. Environmental Cognition, Environmental Attitudes, Changing Attitudes.

#### BLOCK IV: BEHAVIOURS AND RESEARCH METHOD

## **UNIT 12 : Psychology of stress. Researching stress**

The Environmental context. Moderators of stress response. The role of stress in understanding organism-environmental relationships

## **UNIT 13: Behaviours disturbing Environmental Stressors**

Physical stressors: Ambient Temperature. Littering, Hummidity, Sunlight, Wind, Air and Water. Ion Concentration. The Atmospheric stressors: Carbon-dioxide, Carbon-Monoxide, Ozone. Tobacco smoke as a pollutant. Psychological Stressors: Noise: The Ubiquitous Pollutant: Noise in the work place. Noise in the living environment, noise in the laboratory Noise and social behavior: Individual Difference in response to Noise. Noise in schools and hospitals. Noise and Law.

## **UNIT-14: Research Methods in Environmental Psychology**

Evaluating the adequacy of environmental research.

- 1. Ajzen, I. (1991). The theory of planned behavior. Organizational Behavior and Human Decision Processes. 50: 179-211.
- 2. Kaplan, S. & R. Kaplan (2009). Creating a larger role for environmental psychology: The Reasonable Person Model as an integrative framework. Journal of Environmental Psychology.
- 3. Stern, P. (2000). Toward a coherent theory of environmentally-significant behavior. Journal of Social Issues, 56(3):407-424.
- 4. Steg, L., G. Perlaviciute, E. van der Werff & J. Lurvink (2014). The significance of hedonic values for environmentally relevant attitudes, preferences, and actions. Environment and Behavior, 46(2): 163-192.
- 5. Nisbet, M. C. (2010). Study finds that fear won't don't do it: Why most efforts at climate change communication might actually backfire. Retrieved 1 December 2014 from bigthink.com

Course Code	Title of the Course
36343	POSITIVE PSYCHOLOGY

## **Learning Objectives**

- To understand basic concepts of positive psychology and its relationship to other branches of psychology
- To gain fundamental understanding of well-being and happiness in the context of positive psychology
- To grasp basic cognitive states and processes in positive psychology
- To transfer the theoretical concepts into practical setting
- To develop an awareness of applications and implications of positive psychology concepts and theories
- To equip himself/herself with the skill and competence to apply positive psychology principles in a range of environments to increase individual and collectivewellbeing

#### BLOCK I: BASIC CONCEPTS OF POSITIVE PSYCHOLOGY

#### **UNIT 1: Introduction**

Positive psychology: Definition; goals and assumptions; Relationship with health psychology, developmental psychology, clinical psychology

## **UNIT 2: Positive Psychology**

Introduction and historical overview of Positive Psychology, Positive prevention and positive therapy Module

#### **UNIT 3: Foundations of happiness**

The meaning and measure of happiness – the science of happiness – biological foundation of happiness – the happiness system – the malleable brain – the secret of smiling – positive feeling as a compass – positive traits.

#### **UNIT 4: Emotional intelligence, Well-being and Happiness**

Positive emotions: Broaden and build theory; Cultivating positive emotions; Happiness- hedonic and Euaimonic; Well- being: negative vs positive functions; Judgement and decision making; Subjective well –being: Emotional, social and psychological well-being; Model of complete mental life

#### BLOCK II: PROCESS OF WELL BEING

## **UNIT 5: Positive Cognitive States and Processes**

Resilience: Developmental and clinical perspectives; Sources of resilience in children; Sources of resilience in adulthood and later life; Optimism- How optimism works; variation of optimism and pessimism; Spirituality: the search for eaning(Frankl); Spirituality and well-being; Forgiveness and gratitude

## **UNIT 6 : Applications of Positive Psychology**

Positive schooling: Components; Positive coping strategies; Gainful employment Mental health: Moving toward balanced conceptualization;

Lack of a developmental perspectives.

## **UNIT 7: Subjective well-being**

The science of happiness and life satisfaction, Resilience in Development, Concept of flow, Positive affectivity, Social construction of self-esteem 11 Module

#### BLOCK III: ROLE IN POSITIVE PSYCHOLOGY

## **UNIT 8 Role pf personal control in Adaptive**

Functioning Optimism, Hope, Self efficacy, goal-setting for life and happiness Module

## **UNIT9: Interpersonal relationship**

Enhancement of closeness, compassion, forgiveness and gratitude, love, empathy and altruism Module

## **UNIT 10: Positive response to loss Role of humour**

Spirituality Module 6: Application of Positive Psychology Living well at every stage of life, Positive Psychology for children, Positive schooling, Ageing well.

## **UNIT11:Strategies to enhance happiness**

Enhancing pleasure, engagementand meaning-making; self-related processes.

#### **BLOCK IV: CHALLENGES**

#### **UNIT12:** Character strengths and virtues

Classification, assessment and nurturance; barriers in developing strengths and virtues.

## **UNIT13: Meeting life challenges**

Nature, type and sources of stress, individual interpretations and responses, coping strategies and their assessment, promoting healthy coping strategies and life skills. **UNIT 14: Subjective well-being** 

Concept and indicators, life satisfaction and happiness, determinants of happiness; theoretical frameworks.

- 1. Snyder, C.R. & Lopez, S.J. (2002). Handbook of positive psychology. (eds.). New York: Oxford University Press.
- 2. Baumgardner, S.R & Crothers, M.K.(2009). Positive Psychology. U.P: Dorling Kindersley Pvt Ltd.
- 3. Carr, A. (2004). Positive psychology, The science of happiness and human strengths. New York: Routledge.
- 4. Singh, A.(2013).Behavioral science: Achieving behavioral excellence for success. New Delhi: Wiley India Pvt ltd.

Course Code	Title of the Course
363441	Elective: Health Psychology

## **Learning Objectives**

- To explain the concepts of health, illness and wellness.
- To distinguish between the biopsychosocial and biomedical models of health, including the advantages and disadvantages of each.
- To describe the various research designs employed by health psychologists.
- To define key concepts listed in the textbook.
- To explain the characteristics of the patient-centered medical home and its relationship to the biopsychosocial model of health

#### **BLOCK I: CHALLENGES**

#### **UNIT1: Introduction to Health Psychology**

Need and significance- History- Health, disease, illness, well-being and quality of life- contributions.

#### UNIT 2: Health Psychology -

Introduction Define health psychology, Mind-body relationship- a brief history, Need for health psychology, Biopsychosocial model in Health Psychology.

#### **UNIT3: Health Behaviour**

The concept of Health Literacy, health behavior; factors influencing health behaviours, modification of health behavior, changing health beliefs, cognitive- behavioural approaches, Health enhancing behaviours

## **UNIT4: Becoming ill and Getting Medical Treatment**

Health Services – Perceiving and Interpreting systems – Using and misusing health services

- The Patient-Practitioner relationship - adhering to medical advice- The hospital - Being hospitalized - Psychological problems of hospitalized patients.

#### BLOCK II: HEALTH MANAGEMENT

## **UNIT5:** Theoretical basis for changing health habits

Attribution Theories- Health- Locus of Control-Health Belief Model-Protection - Motivation Theory- Theory of Planned Behavior- Social Cognitive Theories- Health Action Process Approach- Trans theoretical Change Model- Models of Prevention.

## **UNIT 6: Stress Management:**

Stress - Definitions- Models of Stress - Theories of Stress - Stress reactions - Coping and Stress Management techniques- Pain and its management - Psychological reactions of a patient to loss - Stages of Acceptance by Kubler-Ross.

## **UNIT 7: Management of ill and Yoga**

Management of Chronic and Terminally ill – Quality of Life – Social support and rehabilitation. Role of Indian Treatment – Yoga Asanas – Principles in Yoga

Practice – Pranayama.

#### BLOCK III: CONCEPT OF PREVENTION

## **UNIT 8 Health Psychology**

Concept, Assumptions, Models (Biomedical and Biopsychosocial)

#### **UNIT 9 Theories**

Social Cognitive Theory, Theory of Planned Behavior, Health Belief model, Protection – motivation theory, Trans – theoretical model of behavior change, Self-regulatory model, latest trends.

#### **UNIT 10 Health Promotion and Illness Prevention**

Health and Behavior; Changing health habits; Cognitive behavioural approaches to health behavior change.

#### **UNIT11: Health Care System**

Indian Scenario, Attitude of Health Professionals, Burnout in health professionals, Designing health care work environment, Future challenges for health care, Growth of Health Psychology.

#### BLOCK IV: MANAGEMENT SYSTEM

#### **UNIT 12: Pain Management Control of pain**

some distinctions in the clinical management of pain, pain control techniques. The management of chronic pain, the placebo effect, Psychological control and management of discomfort, Control based interventions with medical patients, individual differences in reactions to control.

## **UNIT 13: Psychophysiological disorders**

Personality disposition. CHD, Asthmatics, Allergy, Eczema, Hding, Rheumatoid

Arthritis, Peptic Ulcer, Diabetes and menstrual disorders

## **UNIT14: Psychoneuroimmunology**

The immune system- immunocompetence/ immunocompromise.. Coping resources as moderators of the stress. Immune functioning relationship

- 1. Shelley E. Taylor. Health Psychology Third Edition. McGraw Hill International Editions, 1995.
- 2. Swaminathan, V.D, Latha Sathish, Psychology for Effective Living, Department of Psychology, University of Madras.
- 3. Brannon, J. & Feist, J. (1999). Health Psychology: An Introduction to Behavior and Health(4th ed,) Wadsworth Thomson Learning
- 4. Roberts, R., Towell, T. & Golding, J.F. (2001). Foundations of Health Psychology. Palgrave Houndmills, New York.
- 5. Taylor, E. (2006). Health Psychology. New Delthi: Mc Graw Hills Inc.

<b>Course Code</b>	Title of course
363442	Organisational Psychology

#### **BLOCK I: BASIC CONCEPTS**

## **UNIT1: Organizational Behaviour**

Meaning – Elements – Need – Approaches – Models – Global scenario; Individual Behaviour: Personality & Attitudes- Development of personality - Nature and dimensions of attitude - Organizational Commitment – Learning – Attitudes – Perception – Motivation – Ability – Their relevance to organizational behavior.

## **UNIT 2: Group Behaviour**

Theories of Group Formation - Formal Organization and Informal Groups and their interaction-Importance of teams - Formation of teams - Team Work- Group dynamics - Group norms - Group cohesiveness - Their relevance to organizational behavior.

## **UNIT 3: Organizational Power and Politics**

Organizational Power: Definition, Types of powers, Sources and Characteristics – Effective use of power- Organizational Politics: Factors and Impact.

## **UNIT 4: Organizational Stress and Conflict Management**

Stress Management: Meaning – Types – Sources – Consequences – Management of stress

#### **BLOCK II: PROCESS AND STRATEGIES**

## **UNIT 5: Organizational conflict**

Constructive and Destructive conflicts - Conflict Process - Strategies for encouraging constructive conflict - Strategies for resolving destructive conflict.

## **UNIT 6: Organizational Dynamics**

Organizational Efficiency, Effectiveness and Excellence: Meaning and Approaches – Organizational Culture – Meaning, significance – Organizational Climate – Implications on organizational behavior.

## **UNIT 7: Communication within Organization**

Meaning and Process of Communication. Models and Perspectives of Communication in organizations. Communication barriers. Types of Communication.

## **UNIT 8: Organizational Socialization**

Organizational Socialization – Definition, Dimensions, Stages Roleof the Workplace Counsellor at each Stage

#### **BLOCK III: BEHAVIOURS**

## **UNIT 9: Individual Behaviour in Organizations**

Productive and Counterproductive Behaviour in Organizations – definitions Job Satisfaction Employee Absenteeism Employee turnover Occupational Stress

## UNIT 10: Special groups in organisational counselling

Chronic absentees • Accident prone • Employees with family problems • Employees with alcoholism & drug addiction • Maladjusted employees • Indisciplined employees

## **UNIT 11: Group Behaviour in organizations**

Definition and Characteristics of Groups Stages of Groups Impact of Groups on Individual Group Effectiveness – Determinants and Enhancement Intergroup Interactions – Types and patterns Intergroup Conflicts – Reduction Strategies

#### **BLOCK IV: WORKPLACE CULTURE**

## **UNIT 12: Leadership Behaviour**

Definition and theories Models of leadership behaviour

## **UNIT13: Stress and worker Well-Being**

Work place Stress, Consequences of stress, theories of Stress, reducing and managing stress, Violence at work, Work Motivation theories, quality of work life, turnover, absenteeism, job involvement and commitment, Equal Employment OpportUNITy.

## **UNIT 14: Organisational Culture**

Functions - Organisational Change and its effects –Managing Change and Resistance to change – Organisational Structure – Designs - Organizational Behaviour Modification process - Quality of Work Life – Employee Assistance Programs

- 1. Fred Luthans, Organizational Behaviour, McGraw-Hill/Irwin, 2006.
- 2. Stephen P. Robbins, Organizational Behaviour, Prentice Hall; 2010
- 3. Keith Davis, Organizational Behavior: Human Behavior at Work, McGraw Hill, 2010
- 4. Griffin and Moorhead, Organizational Behavior: Managing People and Organizations, 2006.
- 5. Judith R. Gordon, Organizational Behavior: A Diagnostic, Prentice Hall, 2001.
- 6. K.Aswathappa, Organizational Behaviour, Himalaya Publishing, Mumbai, 2010
- 7. Judith R. Gordon, A Diagnostic Approach to Organisational Behaviour, Allyn & Bacon, 1993.
- 8. Jex, S. M. (2002). Organizational Psychology: A Scientist-Practitioner Approach. John Wiley and Sons. Inc, NewYork.
- 9. Arnol J., & Robertson, I.T., & Coopen, C. L. (1995). Work Psychology-Understanding human behaviour in workplace. London: Mcmillan.
- 10. John W. Newstrom and Keith Davis Organizational Behaviour Human Behaviour at Work. 10thed. Tata McGraw Hill, 2002.